



By Physicians, For Physicians

To All Shore Quality Partners Members,

We are pleased to announce that SQP has received a Shared Savings Bonus for 2014 with Horizon. Thank you for your dedication and commitment to the success of Shore Quality Partners. We are proving the value of physician partnership, care coordination, and collaboration on a daily basis. A larger communication with more details and the bonus distribution mechanism will be coming soon.

30 day ALL CAUSE Readmission Report: SQP recently conducted a report to analyze the overall 30 day all cause readmission rates for SQP PCP practices. SQP as a whole averaged at 12%. The SQP Care Coordination Team is now working closely with the SMC Care Management Department to track admissions, discharges, and coordinate PCP office visits post discharge to reduce readmission rates. Below are the practices whose readmission rates are less than 12%.

PCP's whose 30 day ALL CAUSE READMITS <= 12%:

- Jerry Horowitz, D.O.
- Steven Nachtigall, M.D.
- Gary Raab, D.O.
- Zubeda Rajput, M.D.
- Reliance Medical Group, LLC
- Robert Sudol, M.D.

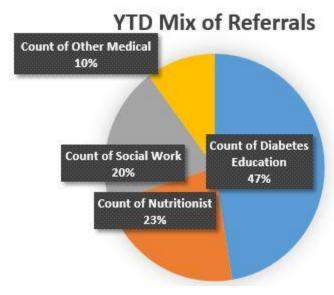
Free Training Available to Staff: Through a grant with Atlantic Cape Community College, SQP is able to provide free training classes to SQP providers and staff members. To register for any of the below classes, please call Laura Mateer, Provider Relations, at (609) 653-3500 x 2405.

- ICD-10: 9/15 or 9/17 from 5-8pm at Shore Medical Center, DiOrio Hall
 This program will provide a brief review and of the ICD-10 system and will compare it to previous coding procedures.
- Pharmacology: 10/6 or 10/8 from 5-8pm at Shore Medical Center, DiOrio Hall
 This basic pharmacology course for customer service representatives provides the
 foundation for understanding major categories of drugs and differentiating among
 various major types. Instruction will cover generic and trade names, indications,
 common adverse effects, and typical adult and pediatric dosages.
- Understanding Insurance: 10/13 or 10/15 5-8pm at Shore Medical Center, DiOrio Hall
 The Understanding Insurance portion has been customized primarily for those who
 need to better understand the various types of health insurance. In their daily
 interactions with patients, employees must have a basic knowledge of types of
 coverage, understand the difference between inside and outside of plan's network of
 doctors, hospitals, pharmacies, and understand the Healthcare Reform Law.

Care Coordination Team- New Form:

The Care Coordination Team has developed a new form to report the services rendered on your referred patients to ensure continuum of care. The form will summarize the dates of referral and service, explanation of processes, and the conclusion or outcomes. This can become a useful part of the patient's medical record.

The Care Coordination Team continues to grow and provide services to your patients. Services include: Diabetes Education, Nutrition Counseling, Social Work Services, and Expedited Appointments. To consult with



the team, please complete the referral form located on our website and fax it to the office. www.ShoreQualityPartners.com

Quality Metrics: SQP was able to change 3 quality metrics we are being scored on through the Horizon contract. We substituted 3 non-claims based metrics to metrics we can easily pull from the provided claims file. This will relieve work off the PCP offices who would've had to extract this data from their charts.

Quality Metrics to be replaced:

- 1. Pneumonia Vaccination Status for older Adults
- 2. Colorectal Cancer Screening
- 3. Comprehensive Diabetes Care Blood Pressure Control (<140/90)

Replacements:

- 1. Persistence of Beta-blocker Treatment After a Heart Attack
- 2. Use of Imaging Studies for Low Back Pain
- 3. Avoidance of Antibiotic Treatment in Adults with Acute Bronchitis

With Best Regards,

Steven P. Nachtigall, M.D.

Chairperson on behalf of the Board of Directors of SQP