

A Very Happy and Healthy New Year to All!

SQP enters 2015 with an impressive list of accomplishments during its first nine months of operations. We have the Horizon contract and will soon be closing the AmeriHealth contract. We had a robust recruitment and startup drive that exceeded initial expectations. We have an ongoing interactive education and support structure with a talented and dedicated support staff available at meetings, practice site visits and multimedia availability. We have developed a Diabetes outreach and support program that is already assisting patients and practices to improve the quality, safety and efficacy of care. 2015 will see the continued development and deployment of support for practices to speed down the road to success in enhanced patient care and achievement of shared savings goals to supplement the care management payments and increase in Horizon reimbursement for E&M visits at primary care sites.

We are proving the value of physician partnership, organization and collaboration on a daily basis. The best is yet to come.

***Clarification of Shore Select Program:*** A communication regarding the Shore Select program was sent out to all SQP partners on December 31, 2014. Unfortunately there has been much confusion regarding the Program. To clarify, the majority of Shore employees will continue to receive a lower copay when visiting SQP partner practices that are Horizon participating providers. There will be a higher copay if employees choose to utilize non-SQP practices. Instruct your staff to ask patients for their new 2015 card if available. Please note that there are separate copays for SQP and non-SQP practices. Instruct your staff to collect the lower SQP copay in full at the time of the visit. There is no longer any "discount cards" in effect for in-office lowering of the printed copay. Some employees will still have 2014 cards, please collect the copayment that is listed on the Horizon ID card as is the amount in full. The co-pays will vary depending upon the Horizon Plan they have chosen. SQP will continue to reimburse all copay adjustments for office visits prior to 1/1/2015. Please call 609-365-6260 if you have any questions.

***Diabetes Initiative Outreach Recap:*** On Thursday, January 15th Shore Quality Partners held a working session for Primary Care Providers, APNs and Practice Managers from all SQP Primary Care offices. This session was used to help practices identify those diabetic patients whose care could benefit from the help of the SQP Care Support Team. This team can help resolve issues outside the scope of the PCPs normal care, such as problems with medical non-compliance, finances or transportation to office visits. The diabetic population is one of the most costly of chronic illnesses to treat. SQP will work with the PCPs to establish a deliberate, coordinated care plan and provide consistent follow-up. As a result, patient care will improve and costs can be reduced. We will be visiting each practice over the next few weeks to further discuss your high risk patients and ways to utilize our care support team.

**SQP Care Support Team Members:** Please utilize these valuable resources. Consider them an extension to your office staff. See the attached flyer for more information.



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**Horizon Quality Metrics:** As a reminder, SQP as a whole must meet the below quality metrics to qualify for shared savings.

**Clinical Process:** Pneumonia vaccination status for older adults; Breast cancer screening; Colorectal cancer screening; Cholesterol mgmt. for adults with cardiovascular disease

**Clinical Outcomes:** Diabetes: LDL-screening; Diabetes – HbA1c Testing

**Clinical Measures:** Comprehensive Diabetes Care – HbA1c Control (<8%); Comprehensive Diabetes Care -LDL-C Control (LDL-C<100 mg/dL); Comprehensive Diabetes Care – Blood Pressure Control (<140/90)

**Patient Experience:** ACO Survey: getting needed care; ACO Survey: getting care quickly; ACO Survey: 8-10 rating of personal doctor

With Best Regards,

Steven P. Nachtigall, M.D.

Chairperson on behalf of the Board of Directors of SQP