

## Shore Quality Partners & AmeriHealth FAQ's

Effective 4/1/2014-4/1/2017 Horizon and Shore Quality Partners have entered into a Shared Savings Program. Horizon will pay SQP 50% of savings in 2014, and 70% of savings in 2015, 2016, and 2017 (April 2014-2017). Shared savings is calculated by a total cost of care comparison with a similar Horizon covered population in Atlantic County. The population included is adult Horizon patients attributed to SQP physicians with Horizon HMO, PPO, and Medicare Advantage on and off of the exchange. This does not include out-of-state Blue Card members at this time.

### 1) What are the quality metrics SQP must meet to qualify for shared savings?

SQP as a whole must meet benchmarks on these 12 quality metrics:

1. Breast Cancer Screening
2. Cholesterol Management for Adults with Cardiovascular Disease
3. Diabetes: LDL-Screening
4. Diabetes: HbA1c Testing
5. Comprehensive Diabetes Care – HbA1c Control (<8%)
6. Comprehensive Diabetes Care – LDL-C Control (LDL-C <100mg/DL)
7. Persistence of Beta-Blocker Treatment after a Heart Attack
8. Use of Imaging Studies for Low Back Pain
9. Avoidance of Antibiotic Treatment in Adults with Acute Bronchitis
10. Patient Satisfaction: Getting Needed Care
11. Patient Satisfaction: Getting Care Quickly
12. Patient Satisfaction: 8-10 Rating of Personal Doctor

### 2) What are the requirements to receive care management payments?

The requirements are you must be Primary Care Physician and an SQP participating provider. SQP PCP practices receive \$2 or \$5 per attributed member per month (depending on # of attributed lives & EMR utilization) for the following care management services:

- Transitions of care from acute setting
  - Make sure the patient is seen within 10 days after discharge from the hospital in at least 50% percent of occurrences
- Planned office visits to manage chronic conditions
- Update care plans of high risk patients
- Follow-up with patients who use ER
  - Make sure the patient is seen within 10 days after discharge from the Shore Medical Center ER in at least 50% percent of occurrences.
- Coordinate resources in order to effectively and efficiently manage care of patient population
  - Utilize SQP Care Coordination Team
- Assist patients with special needs
- Put patients in touch with community service resources
  - Utilize SQP Care Coordination Team
- Input clinical data for high risk patients into SQP Disease Registry

**a) When should SQP PCPs expect to receive care management checks?**

SQP PCP's will receive care management checks on a monthly basis; checks are made out from Shore Medical Center.

**3) Does being a part of SQP have any impact on my rates with Horizon?**

SQP PCP's on standard fee schedule get increased from 72% to 90% of Medicare for E/M codes 99213, 99214, 99215, 99395, and 99396.

**4) Which Horizon patients are covered under this agreement and will I get a list of those members periodically?**

The patients under this deal are all attributed Horizon Commercial (HMO, PPO) and Medicare Advantage patients attributed to your practice. SQP will provide you with a list on a monthly basis.

**5) What determines an attributed patient?**

An attributed patient is determined by the preponderance of PCP office visits.

**6) How does this arrangement affect my specialist referral choices?**

You are expected to refer to SQP providers where appropriate. Your referral patterns to non-SQP providers negatively affects the groups shared savings bonus. Shore Medical Center employees are incentivized to see SQP physicians and penalized for using non-SQP physicians. A roster of SQP participating physicians is available on our website <http://shorequalitypartners.com/physicians/>.

**7) If I am not contracted with Horizon can I participate and qualify for the bonus?**

No, you must be contracted with Horizon to qualify for any bonus payments. If you are contracted with Horizon but do not wish to participate with the SQP/Horizon contract, then you must resign with SQP. This arrangement is upside only and does not affect your underlying agreement with Horizon.

**8) What does my office staff need to do differently for Horizon patients?**

Your staff should make sure Horizon SQP patients get to the correct referral sources within the SQP network. Our Care Expediter can schedule these appointments for you. Her contact information is: Chris Wodazak (609) 515-0726.